BSDS INC (BriteSunData Services)

Capability Statement

SBA VetCert SDVOSB (Service-Disabled Veteran Owned Small Business)

15 Collins Industrial Place STE B
North Little Rock, Arkansas 72113

Contents

Company information: 2
BSDS INC – Certified SBA SDVOSB (Service Disabled-Owned Small Business) 2
POCs: 2
Company Address: 2
Company Credentials: 2
Core Competencies: 2
Differentiators: 4
Past Performance: 4
Client List: 6
NAICS codes: 8
Certifications: 8
Engineer, Furnish, Install, and Test (EFI&T) 9
MAC/IMAC: 10

Company information:

BSDS INC – Certified SBA SDVOSB (Service Disabled-Owned Small Business)

POCs:

Anthony Cipriano – BSDS INC, President

anthony@britesundata.com
www.britesundata.com
501-392-5755 x101

Alternate Contact:

Glen Mitchell – BSDS INC, Business Development Manager

gmitchell@britesundata.com
www.britesundata.com
501-392-5755

Company Address:

15 Collins Industrial Place STE B
North Little Rock, Arkansas 72113
Phone: (501) 392-5755 Ext. 101

Company Credentials:

DUNS: 961605339
CAGE: 85EX5
Tax ID Number: 47-2284320
UEI: XKMJG962JW25

Core Competencies:

We are a growing telecommunications/structured cabling company that's been in business for 15 years with highly motivated and self-starting Executive Management, Project Management and Field Technicians as part of our seasoned team. Our team of

field managers and technicians are extremely motivated to secure and complete projects of low voltage infrastructure systems installations and the devices that rely on these systems. We are very mobile and have completed many projects spread throughout the country.

Experience Voice/Data Cable installations of all types.

Ability to properly install and route CAT5e, CAT6 and Fiber Optic cable to industry standards to include ISP, OSP functionality.

Strong background with cable routing, terminating, and troubleshooting to industry standards.

Installing/designing of Wireless Access points and mounts.

Installing cable support structures (ladder racks, j-hooks, innerduct) to industry standards.

Experience performing decommission of large government infrastructure (CAT3/5 & Fiber Optic Cable) to industry standards.

Experience working on lifts (scissor and boom lifts) adhering to all safety standards.

Experience with extending, troubleshooting and maintaining data circuits & telephone lines to industry standards.

Setting up computer hardware, installing and customizing software applications used in telecommunications per industry standards.

Our projects and services include but are not limited to Phone Systems, Structured Cabling Systems, Computer Networking Systems, Access Control, IP Video Surveillance, and A/V Systems in Commercial, Federal Government, Hospital, Retail, Hospitality, New Construction, and Retrofit environments.

Experience with troubleshooting and maintaining systems listed above.

Perform detailed and accurate site surveys for clients to ensure proper scope and materials are utilized during and after the project is completed.

Maintains safe work environment by following codes, standards, and legal regulations.

Ability to work in fast paced environment and achieve maximum safety rating.

OSHA 10/30 Certified.

Experts with all BICSI, EIA, TIA, or NEC Standards company wide.

Differentiators:

BSDS INC has a history of completing all projects in a timely manner and within or below budget. Our past customers have enjoyed our stern commitment to putting their best interest first during all phases of their projects. We pride ourselves in the attention to detail that our Executive Management demands from all employees and contractors. We have a stellar reputation for correcting issues that fall outside the agreed upon scope to ensure that our customer's infrastructure is in the best condition possible. We are the company of choice for many customers and have a very high rate of recurring business.

- RF Engineering
- OSP (Outside Plant) fiber installation
- IT design and installation
- System Design and Engineering
- Site Survey/Air Magnet
- Heat Map
- Scalable Resources/Travel Ability
- Over 50 Years of Installation and Engineering Experience
- Custom Installation Services
- IOT Sales and Installation
- Government Legacy Systems Integration
- MAC/IMAC

Past Performance:

CONTRACT REFERENCED:
Contract or Identifying Number: FSM_Network
Hytrol, Fort Smith, AR
Contract Value: $236,250.00
Period of Performance: 02/21 - 05/21
Brief description of items provided: New manufacturing facility Low Voltage build-out
MDF – Build-out
IDF – Build-out (7) elevated network cabinets
74 – Network drops/decommission of old cables

150 Office drops/decommission of old cables
8 – Fiber extensions between MDF and IDF's
30 – Access Points
Devices – Network Ethernet switches, UPS's, PDU's
Paging system installation with telephone integration
Provided all Aruba network and Valcom paging equipment
Key Personnel
Anthony Cipriano – Superintendent
Glen Mitchell – Project Manager and Lead Technician
Point of Contact - Kelvin Laffoon
Company - Hytrol Conveyor Co., Inc
Title - Network Administrator
Phone - (870) 974-5624

Contract or Identifying Number: 2278157-0-CAP
Baptist Hospital – Springhill, North Little Rock, AR
Contract Value: $ 404,632.00
Period of Performance: 05/23 – 08/23
Brief description of items provided: Hospital Access Point replacement project
167 – Ran new network drops for Access Points
167 – Installed and turned up new Access Point network
Provided all Aruba Access Points
Demo's existing Access Point after turn-up
Key Personnel
Anthony Cipriano – Superintendent
Glen Mitchell – Project Manager and Lead Technician
Point of Contact - Darren Dutton
Company - Baptist Health
Title - Sr. Network Engineer
Phone - (501)202-1830

Contract or Identifying Number: 17530, 7137, 8189, 11798, 12092, 14130
ArcBest Technologies, Fort Smith, AR
Contract Value: $ 1,006,685.00
Period of Performance: 05/23 – 08/23
Brief description of items provided: Nationwide Network Refresh program – Truck Service Centers
Traveled team to more than 100 Trucking Service Center to execute network refresh
Ran all new network drops for Access Points/decommission of old cables
Replaced, installed, and turned up new Access Point network
Provided all Aruba Access Points
Demo's existing Access Point after turn-up
Key Personnel
Anthony Cipriano – Superintendent

Glen Mitchell – Project Manager and Lead Technician
Point of Contact – Ron James
Company – ArcBest Technologies
Title - Sr. Technical Administrator – Network Systems
Phone - 479.784.8495

Contract or Identifying Number: Rolling PO Numbers Granite Telecommunications, Quincy, MA **Contract Value:** $ 291,039.00

Period of Performance: 01/20 – 12/22

Brief description of items provided: Multi-state new and existing remodel Low Voltage build-out Traveled team to more than 51 Cava Restaurants Ran all new network drops for Access Points, cameras, POS, and network drop locations Installed, and turned up new data network Installed all POS equipment

Key Personnel Anthony Cipriano – Superintendent Glen Mitchell – Project Manager and Lead Technician

Point of Contact – Doug Brown

Company – Granite Telecommunications

Title – Project Manager – Network Integration PMO

Phone - 615-979-1326

Client List:

- Department of Defense
- VA Hospitals & CBOCs
- Verizon: New Era Technology
- Arkansas School Systems
- ArcBest Technologies
- ABF Freight
- Advance Auto Parts
- Baptist Health
- ArdaghGroup
- Hytrol Conveyor Co Inc

- Alltel
- DHS (ICE)
- Valero
- Hanger Orthopedics
- USPS
- Granite (Telecommunications)
- US Department of Veterans Affairs
- CAVA
- American Eagle
- JPMC
- O'Reilly Auto Parts
- Trane
- PepsiCo
- Starbucks
- BlueLinx
- US Bank
- Walgreens
- Migrant Glass
- CVS
- Abercrombie & Fitch
- IRS
- LEGO
- TJ Maxx
- HomeGoods
- Marshalls
- SaltGrass Steak House

- Chipotle Mexican Grill
- DeVita
- Valvoline
- ADUSA
- Gate Gourmet

NAICS codes:

541512 Computer Systems Design Services

238210 Electrical and Other Wiring Installation Contractors

238210-14 Fiber Optics-Services

237130 Power and Communication Line and Related Structures Construction

335999 - All Other Miscellaneous Electrical Equipment and Component Manufacturing

449210 - Electronics and Appliance Retailers

517410 Satellite Telecommunications

541513 Computer Facilities Management Services

561621 Security Systems Services (except Locksmiths)

423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

713940 - Fitness and Recreational Sports Centers

Certifications:

- CWNA (Certified Wireless Network Administrator)
- CWSP (Certified Wireless Security Professional)
- ACMP (Aruba Certified Mobility Professional)
- ACCP (Aruba Certified ClearPass Professional)
- APE ATP (HPE Accredited Technical Professional)
- Juniper JNCIS Security

- Security
- Secret Level Clearance
- Wilson Certified Installer
- CCNA
- OSHA 10/30 Certified

Engineer, Furnish, Install, and Test (EFI&T)

BSDS INC provides the expertise you need for complete premise wiring and structured network cabling design, installation and testing, and more. We follow TIA standards, fire, federal, and state regulations. Our field service technicians have met rigorous requirements to earn certifications for the design and installation of cabling to industry standards.

As an experienced provider of commercial telecommunications infrastructure design, engineering, installation, and operations and maintenance services, BSDS INC adheres to industry and national manufacturer guidelines, including a full range of ANSI/TIA/EIA standards. Some of these include:

- ANSI/TIA-568.0 Generic Telecommunications Cabling for Customer Premises
- ANSI/TIA-568.1 Commercial Building Telecommunications Infrastructure Standard
- ANSI/TIA-568.2 Balanced Twisted-Pair Telecommunications Cabling and Components Standard
- ANSI/TIA-568.3 Optical Fiber Cabling and Components Standard
- ANSI/TIA-568.4 Broadband Coaxial Cabling and Components Standard
- ANSI/TIA-568.5 Balanced Single Twisted-pair Telecommunications Cabling and Components Standard
- National Fire Protection Association 70 (National Electrical Code)

Field Services include:
Rack and Stack
Site Surveys
Structured Network Cabling
On-Site Maintenance (Break/Fix)

MAC/IMAC

MAC/IMAC:

At BSDS INC we understand that modern IT assets undergo frequent changes and upgrades. The rapidly changing technology and internal demands strain IT departments to their limits. MAC/IMAC is a crucial part of asset management, but it can be a big challenge for IT departments.

Most organizations experience regular moves, additions, and changes also referred to as MACs in their daily business activities. When these changes involve moving or adding staff, changing or expanding office locations, re-configuring workstations or moving departments, cabling support is often always required.

- Any type of cabling move, add, or change – large or small
- In-depth consultancy and planning where necessary
- Cost effective and competitive solutions
- Minimal (if any) impact on your working environment
- Adding or moving wireless access points
- Adding or expanding network cabinets or racks
- Adding or removing a workstation

BSDS INC will ease the burden of IT and operations managers by helping to make these necessary network adjustments seamless. If your business is moving to a new location or is about to update their infrastructure network to an existing facility, it's important to work with the right network installation company. There is no company better suited than BSDS Inc., who has been servicing clients nationwide since 2010!

Our experience and expertise allow us to proficiently deal with the many challenges that arise from moving, renovating, relocating, or expanding your business.

MAC/IMAC outsourcing is one of the best solutions. By outsourcing MAC/IMAC, IT departments will get more time and resources to dedicate to higher-value business activities.

BSDS INC can assist with asset management, which is a crucial IT responsibility. Asset management aims to ensure that the team handles all assets (devices, hardware, software, etc.) appropriately. Asset management includes deployment, maintenance, upgrades, and disposal when necessary.

BSDS INC can assist with IT assets which include all the tangible and intangible assets the IT department oversees. For example, IT asset management includes:

- Hardware
- Software & Software licenses
- Computers
- Servers

Asset management takes place throughout the IT asset lifecycle. The stages vary slightly by the organization, including planning, procurement, deployment, maintenance, and disposal.

A crucial aspect of applying asset management across the lifecycle is MAC, or move, add, change. MAC and IMAC are used to define and regulate IT asset management.

BSDS INC can assist with the following:

Installation

- Install and deploy hardware components.
- Install and deploy software applications.
- Structure user workstations.

Move

- Transport a work system to a new location.
- Switch to a different workstation system.
- Alter the end user.

Add

- Install additional hardware
- Install additional software

Change

- Alter the existing hardware configuration
- Update installed software
- Customize software settings
- Uninstall unused software

If you have a simple or complex MAC project you need help with, contact our team @ dispatch@britesundata.com (option 1) or 501-392-5755 and we can schedule a free site evaluation or, for smaller tasks, quote you by email. You'll find our team to be professional, understanding, and knowledgeable – supporting you before, during, and after the project has been completed.





